

Alessio Greco



Personal information

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- 📍 Roman Court Bearsden, G61 2NW, Glasgow (United Kingdom)
- 📅 Oct 2000
- 🏠 Italian
- 📞 07485 716895

Mother tongue(s)

Italian

Foreign language(s)

English

Spoken interaction: B2
Spoken production: B2
Writing: B2

Spanish

Spoken interaction: B1
Spoken production: B1

Driver licence

B

Summary

Dear Sir/Madam,

I am writing to provide a summary of my career and academic achievements. I arrived in Glasgow in July 2020 from Italy, to improve my English language skills and be financially sustainable by hospitality experiences. Through this experience, I was able to meet people from diverse backgrounds and develop my management abilities.

In 2023, I enrolled in the Advertising and Public Relations program at the City of Glasgow College. I concurrently began online courses in sales management, including Sales Training, B2B Business Development, and Sales and Marketing Level 7 Diploma. The latter course entails 15 modules ranging from marketing basics to webinar management and has become a central focus of my studies. My passion for this field has grown, and I am committed to continuing my education and pursuing opportunities to apply my knowledge in a professional setting.

I appreciate your consideration of my application and would welcome the opportunity to discuss my qualifications in an interview further.

Thank you for your time and attention.

Sincerely,
Alessio Greco

Job applied for

Professional experience

TRAINING PARTNER

Aug 2024 - May 2025

NORDIQ PROJECT | Glasgow

improved sales experience making over 1000€ a week
beginning stages of Recruitment
with about 3/4 hours a day
Training of new people and
teaching the system

Business or sector: B2C

BRAND AMBASSADOR

Apr 2024 - Present

VENDORA (talk talk) | GLASGOW

I been working in my sales and communication skills,

Business or sector: D2D DIRECT SALES

Manager

Sep 2023 - Apr 2024

Amore restaurant | Glasgow

- Managed day-to-day restaurant operations in a high-volume, fast-paced environment.
- Supervised and scheduled a team of servers, bartenders

- Ensured smooth coordination between front of house (FOH) and back of house (BOH).
- Trained new staff on customer service standards, safety protocols, and efficiency techniques.
- Handled customer complaints quickly and professionally, ensuring guest satisfaction.
- Controlled inventory, placed supplier orders, and minimized waste to optimize costs.
- Balanced daily cash flow, prepared reports

Business or sector: Hospitality

Waiter

Jan 2023 - Aug 2023

La vita spuntini / Glasgow

Business or sector: Hospitality

SHIFT LEADER

Mar 2022 - Aug 2023

CAFFE NERO / Glasgow buchanan gallery

as shift leader,

- i use to open and close the shop
- count the tills
- following the wastage
- making orders

Bartender

Aug 2020 - Sep 2022

AMORE restaurant / Glasgow

Business or sector: Hospitality

(VOLUNTEER) Barman and waiter

Jul 2020 - Mar 2020

Soul food sister / Glasgow

VOLUNTEER

Lifeguard

Jun 2019 - Sep 2019

Pietra blu resort by espace international / Polignano a mare

Lifeguard sea and pool

Apprentice turistic guide

May 2018 - May 2018

FAI / Squinzano ABBAZIA DI CERRATE

Topics: environments, monuments in conservative restauration.

Many experience in this place with the same company.
Started in 2016 until 2020 every year 1/2 experience.

Education and training

B2B Business development and sales traning

Mar 2024 - Mar 2024

REED COURSES

Sales management course

Mar 2024 - Mar 2024

REED COURSES

Sales traning

Mar 2024 - Mar 2024

REED COURSES

how to sell anything to anyone

Diploma in amministation and marketing

Sep 2016 - Jun 2021

Iss De marco valzani istituto tecnico commerciale / San pietro vernetico (BR) italy.

Hygenic Certification

Apr 2021 - Apr 2021

Hygienic Cleaner / Glasgow

Use of different type of chimical
Study about Bacterial.

Fully trained lifeguard and BLSDCourse

Feb 2019 - May 2019

Società nazionale di salvamento | Italy

Sea and pool rescue, adult and child rescue

Personal skills

Communication skills

Good communication in a team,
Good motivator,
friendly with children.

Other skills

- desire to learn
- resistances to stress and exhaustion;
- focus on the details;
- passion and love for what i do;
- good personal hygiene;
- tidy and accurate.