

# Patrick DONIGUIAN

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Born on : 30/07/1981 – 42 years old - Nationality : French

## Professional Experiences

- July 2017 – To Date: **SEMELI HOTEL.** Nicosia (Cyprus).  
Employed as: Purchasing & F&B Manager  
Target: - Improving purchasing costs and quality, placing daily orders, stock evaluation, following supplier accounts, preparing payments, monthly stock take, etc...
- Oct 2016 – June 2017: **IPH (Iakovos Photiades Foodstuff Suppliers LTD).** Latsia (Cyprus).  
Employed as: Purchasing & Logistics Coordinator  
Target: - Imports in all kind of food products  
(Fresh Meat, Fresh Fish, Frozen Meat, Frozen Fish, Frozen Vegetables, Frozen Bakeries, Frozen Cheese, etc...)
- Mai 2009 – Sept 2016: **Maxifoods LTD.** Larnaca (Cyprus).  
Employed as: Purchasing & Logistic Manager.  
Target: - Import & Export in all kind of food products  
(Fresh Meat, Fresh Fish, Frozen Meat, Frozen Fish, Frozen Vegetables, Frozen Bakeries)  
- 16 Million euros of purchase in 1 years in all kind of products.
- Jan 2008 – April 2009: **S.I.P. Printing « Groupe GM & Associes »** St Ouen l'Aumône (France).  
Employed as: Manager of France.  
Target: - 880K Euro of business achieved in 1 year.  
- 77 new contracts signed as (Clarins, Jacques Boguart, SFR, Caudalie, Shiseido, Dassault, Orange, Laboratoires Darphin, Chanel, YSL, Louis Vuitton, Dior, Lancel, etc...).
- Jan 2006 – Dec 2007 : **Valberg SA « Design & Packaging »**, Sion (Switzerland).  
Employed as: Manager of France and Europe.  
Target: - Management of my customers, contribution to improvement our products and organize the team of sales.  
- 62 new contracts signed as (Clarins, L'Oréal France and UK, YSL, Chanel, Champagne Moët & Chandon, Estée Lauder, Shiseido, Dior, Hotel Goerges V, Hotel Ritz etc...).
- June 2004 - Aug 2005 : **DORO Printing « Luxury Packaging »**, (Monaco).  
Training course : First Offset Conductor.  
Target: Printing Packaging on Komori 4 colours drying UV.
- Oct 2001 – July 2003 : **M.C.S.E**, Franconville (France).  
Mission Accounted : Follow-up of the banking position.  
Bringing together the assessments.  
Payments of providers and payroll.  
Analyze clients' accounts, providers and sales.

## Educations

- 2004-2005** Professionnel Bac Printing and Production (Mention Well) - **Gobelins School (France).**  
**2003-2004** Preparatory class of Professional Bac Printing & Production - **Gobelins School (France).**  
**2001-2003** High Level Technician in management Small & Medium sized Firms-**IFCAE School (FRA)**  
**2000-2001** Technological Bac of trading, accountancy and sales – **PIGIER School (Lebanon).**  
**1998-2000** O'Level "French, English, Geography, Accounting, Economics" – **Melkonian (Cyprus).**

## **Foreign Languages and Data Processing**

**Languages:** French, English, Italian, Arabic, Armenian & Greek.

**Data Processing:** Word, Excel, Sky commercial, Sky accounting, Sky stock, Internet daily use.

## **Hobbies**

Travel, Cinema, Football, Snow-boarding.